



SpectraCorp Saves Wheaton Franciscan \$140,000 a Year Through Rural Healthcare Program Partnership

Challenge

With humble beginnings dating back to 1879, Wheaton Franciscan Healthcare is a Catholic nonprofit organization serving areas in Colorado, Illinois, Iowa and Wisconsin. It has since developed into the region's largest and most respected healthcare organizations, yet despite its scope and prominence, Wheaton has not forgotten its roots.

Having the ultimate goal of investing in and continually improving its communities, the healthcare organization provides services to rural communities that would not otherwise have access to them. With the overarching purpose of providing the best and broadest services to its communities, Wheaton sought to minimize as much of its expenses as possible.

Due to the location of many of the healthcare organization's primary care facilities, Wheaton qualified for the Rural Healthcare Program (RHCP), which provides funding to eligible healthcare providers (HCPs) for telecommunications and broadband services necessary for the provision of healthcare. Despite prior knowledge of the RHCP, Wheaton lacked the resources, time and staff needed to fulfill the overwhelming documentation requirements.

That's when Wheaton learned about SpectraCorp's RHCP filing services. Wheaton already worked with SpectraCorp for payphone and long distance patient call reimbursement. RHCP was the natural next step in saving Wheaton money.

Solution

Once rural locations were identified and appropriate billing and contract documentation were provided, SpectraCorp took the wheel. By providing unparalleled support for entities that qualify for the RHCP, SpectraCorp's analysis and back office support ensured Wheaton received subsidies at the highest level.



Results

Direct benefits of the subsidies translated to reducing overall telecommunications spending, thus directing critical funds to be used in more patient-centric areas. The subsidies allowed Wheaton to increase the capabilities of rural clinics with higher bandwidth and redundant capabilities – improving reliability and the user experience and, by extension, the patients' experience.

While traditionally receiving a few hundred dollars a month in returns from long distance and 800-call routing services, with SpectraCorp's help real income results from the RHCP subsidies have grown to approximately \$140,000 per year for Wheaton.

"I think the biggest benefit SpectraCorp provides is expertise in those value-added services that many internal telecom departments are not expert(s) in," said Larry Griffith, director, technology operations, Wheaton Franciscan Healthcare.

"Their expertise gives the ability to turn telecom from a straight cost center into a revenue generating profit center. This frees up needed resources – both telecom analysts as well as critically needed funds – for other purposes, providing our users and patients a richer experience than we may otherwise would not be able to provide."